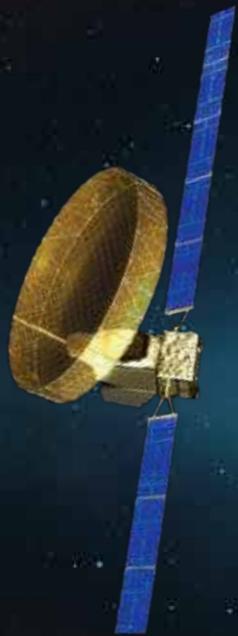




THURAYA 
Service Partner

Company Profile





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Cygnus Telecom is a leading provider of customized telecommunications and surveillance solutions for business needs. Headquartered in Dubai, the firm has almost a decade of experience in offering solutions specifically tailored to client requirements.



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About Cygnus

The company's strength lies in its ability to deliver turnkey solutions to clients at competitive cost, backed by excellent customer service



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Mission & Vision

To treat customer - centricity as a core corporate ethos in daily activities, and recommend solutions and components



4-5

How Cygnus adds value

Cygnus is the preferred provider of tailored telecommunications and surveillance solutions due to a number of key factors



6-12

Solutions & Services

Cygnus Telecom is the provider of choice for customized telecommunications and surveillance solutions for business



About Cygnus Telecom

Cygnus Telecom is a leading provider of customized telecommunications and surveillance solutions for business needs. Headquartered in Dubai, the firm has over a decade of experience in offering solutions specifically tailored to client requirements.



The company's strength lies in its ability to deliver turnkey solutions to clients at competitive cost, backed by excellent customer service. Cygnus Telecom has the capacity to manage all elements of solution delivery- from planning and installation to maintenance and troubleshooting.

Cygnus Telecom was established as an international Service Provider for Thuraya Telecommunication, a tier-one service provider with over 77,000 active subscribers around the world.

With a focus on customer-centricity and an uncompromising commitment to client satisfaction, Cygnus Telecom is widely regarded as the supplier of choice for business communication and surveillance requirements. Cygnus Telecom partners with its clients, offering consultation and recommendations, and ensuring that it understands clients' requirements in order to recommend the most effective technological solutions to meet business goals.

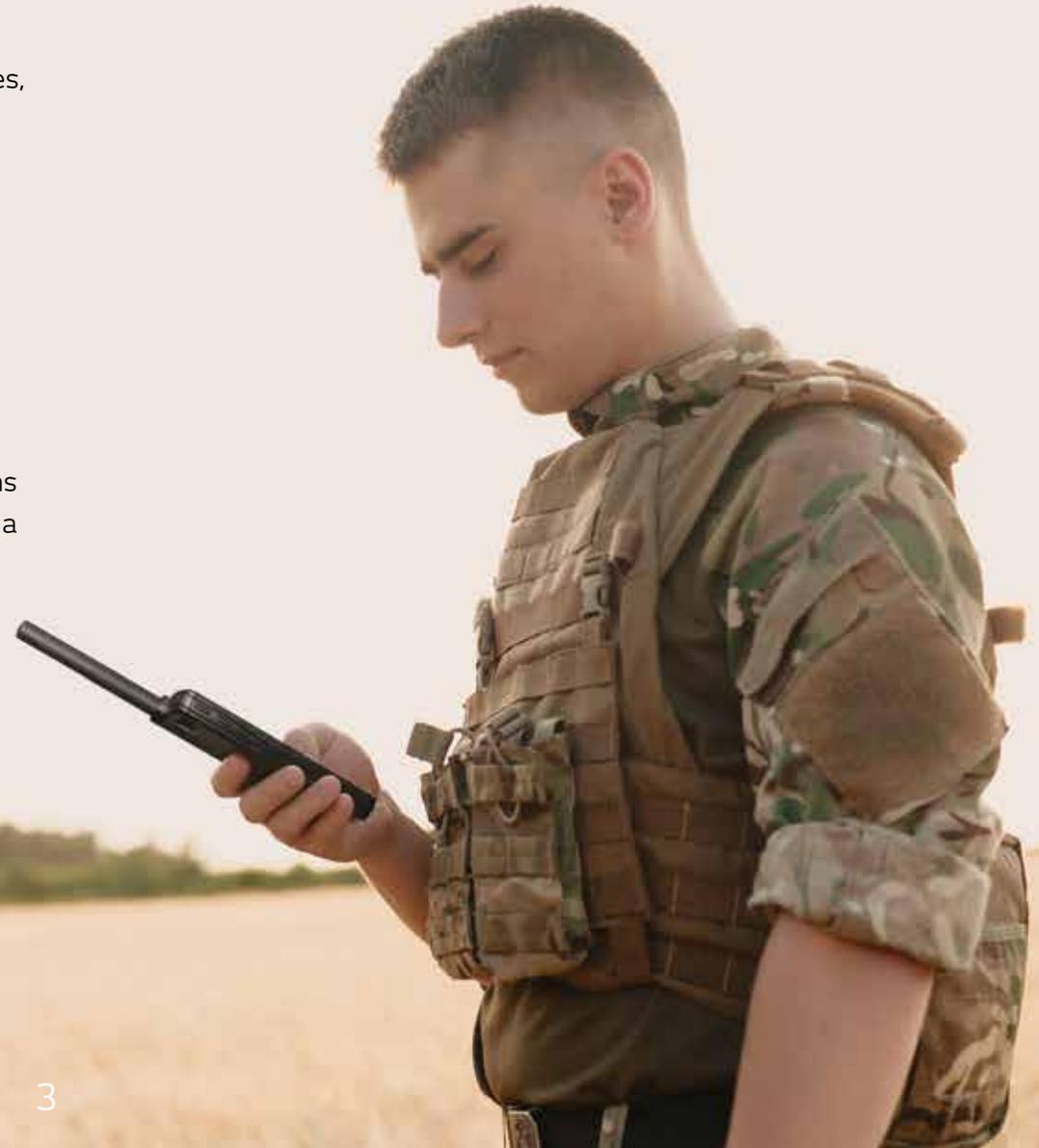
Cygnus Telecom offers Thuraya products and technology to clients in a diversity of sector including media, oil and gas, maritime, civil society, government, and defense. Cygnus Telecom has been the preferred supplier to UN agencies, corporate concerns, NGOs and SMEs, etc., due to its round the clock customer support and dedicated, experienced staff.

Mission

To treat customer-centricity as a core corporate ethos in daily activities, and recommend solutions and components based on an in-depth understanding of client needs.

Vision

To be a leading solutions provider of customized telecommunications and surveillance solutions that deliver genuine value to clients across a diversity of business sectors.



How Cygnus Telecom Add Values

To be a leading solutions provider of customized telecommunications and surveillance solutions that deliver genuine value to clients across a diversity of business sectors.





Expertise:

Cygnus Telecom has been in the market for over a decade, and has considerable experience in offering solutions based on client requirements and business objectives. Cygnus's teams of professionals collectively have hundreds of years of experience in the industry, ensuring a wealth of expertise in the provision of state of the art telecommunications and surveillance solutions.

Requirement-specific solutions:

Cygnus Telecom acts not just as a reseller but a value-adding consultant that partners with clients to understand their business goals and objectives before recommending best-fit solutions.

Coverage and customer support:

Cygnus Telecom has the capacity to support its clients 24/7 in terms of troubleshooting and maintenance, thereby reducing the overheads associated with technological asset maintenance. Cygnus customers benefit from lower costs and the ability to channel their resources towards excelling at their core business models.

Low overheads and competitive costs:

The company's relationship as preferred partner with a number of technology providers allows it preferential rates and other advantages that are passed on to clients as cost savings.



SOLUTIONS & SERVICES

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Media

Timing and reliability is critical in media, particularly when liaising with geographically dispersed correspondents. The world of news demands the rapid delivery of information, which means media concerns need high performance solutions capable of broadcasting from where the news is happening. They require the flexibility to broadcast securely from remote areas while optimizing bandwidth use.

Cygnus Telecom's satellite solutions ensure that news is broadcast as it happens, regardless of location. It offers an array of mobile 'live' as well as 'store and forward' solutions that allow correspondents to record, format and broadcast at speed without compromising quality. Cygnus Telecom customers can customize solutions to include the features they require to meet their broadcasting needs.



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Oil & Gas

Reliability and reach in hazardous conditions is crucial for the oil and gas industry, as companies branch out to explore inhospitable locations to satisfy energy needs. Cygnus Telecom offers solutions that link offshore stations reliably with headquarters, ensuring consistent and secure communication channels that remain stable even under adverse conditions. Corporate head offices can maintain critical communication with field operations at low costs and reduced overheads. With Cygnus's telecommunication solutions, exploration teams can instantly transmit seismic, geographic and magnetic information for analysis and confirmation via secure VPN networks, eliminating delays and maximizing productivity.

From critical update reports to real time information and data transmission, Cygnus Telecom's secure solutions facilitate rapid communication that reduces cost and vastly improves response times, with clear profit and revenue benefits. At the same time, Cygnus's telecommunication solutions allow rapid response to incidents, and can also be used to automatically remote monitor pumps, machinery and unmanned stations.



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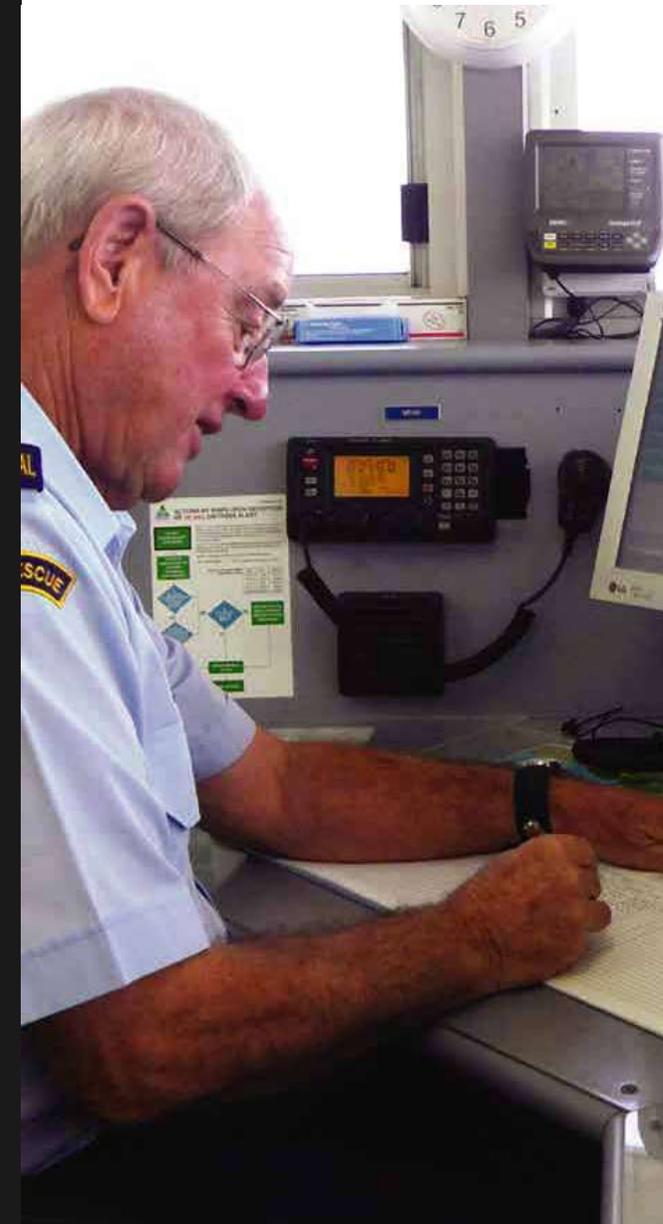
Maritime

Cygnus keeps its maritime clients linked and communicating wherever they might be. Long-range satellite solutions ensure that owners can track their fleets and remain in constant communication with their seafaring assets. Cygnus offers a range of solutions that suit all requirements and budgets, regardless of size and type of vessel.

Seafarers have to combat a range of adverse conditions while exploring remote environments. Prior, their range of communication was restricted to radio frequency reach that was negatively affected by ambient conditions.

With Cygnus Telecoms IP and satellite communications, vessels can stay in touch with each other and the mainland regardless of location and conditions. Cygnus also offers distress and emergency signals that can alert rescue teams in the case of incident.

With Cygnus's highly durable and completely reliable solutions, clients will never be alone at sea again.



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Defence

Cygnus Telecoms offers a range of highly secure and reliable communication solutions that offer extreme reliability and maximum uptime to defense forces and contractors. Cygnus' solutions adhere to stringent international security standards, and are ideal for the transmission of sensitive data and information.

Be it on land, sea or in the air, Cygnus Telecom offers a wide array of solutions that can be selected to requirement. Cygnus's technology offerings are rapidly deployable, and extremely robust to withstand the challenges of on-the-field operations. Information can be accessed anywhere in real time, ensuring that field teams are in constant touch with their headquarters and can access full scenario reports to facilitate successful mission completion.

Cygnus offers the highest levels of encryption for sensitive data and information, ensuring that communication channels cannot be compromised. Cygnus Telecom's defense solutions are known for maintaining integrity even in difficult conditions.



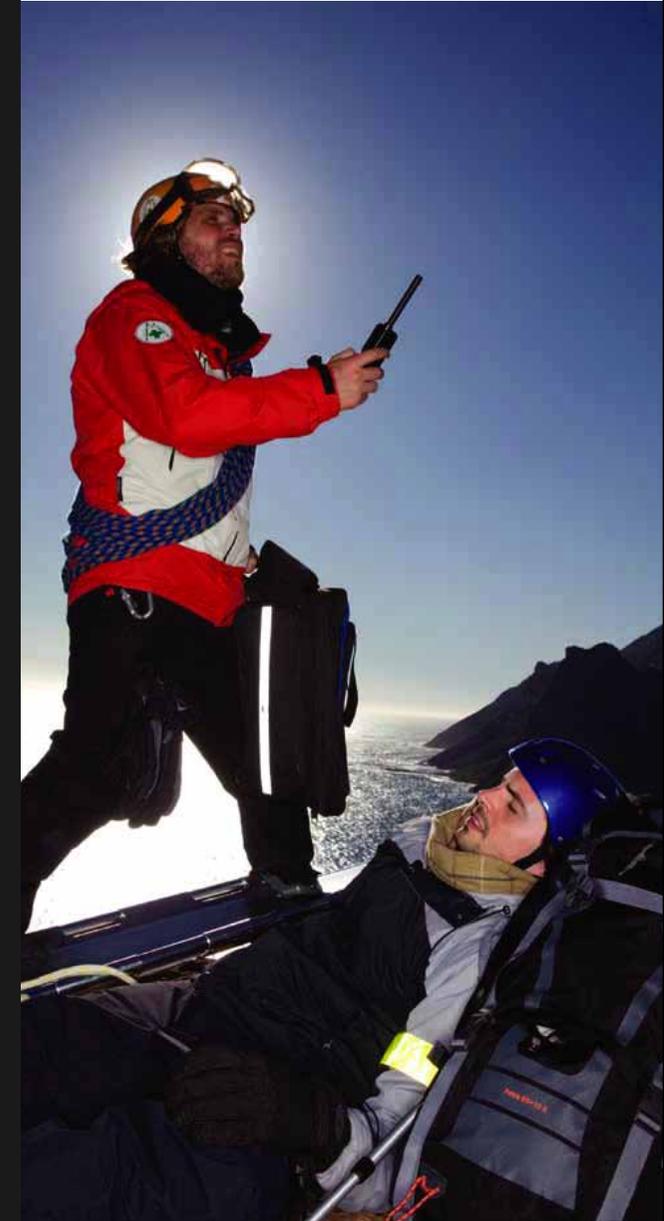
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Rescue & Relief

Cygnus Telecoms specializes in telecommunications solutions that offer complete security and reliability at competitive cost, with efficient use of bandwidth and low maintenance overheads.

Rapid response is becoming a priority as governments seek to offer citizens and stakeholders the best service possible, and NGOs and relief organizations try to respond instantly to global incidents and disasters. Cygnus Telecom's solutions ensure that channels of communication stay open during disaster response.

On the diplomatic and procedural front, Cygnus enables government departments to communicate with each other effectively and extremely securely to enable coordinated planning and response. Crossdepartmental communication is made easy and real-time, so that reports may be accessed from various departments at any point of need to facilitate decision-making.



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Surveillance

Cygnus Telecom ranks highly as a regional provider of security solutions for business needs. The company has an excellent relationship with leading innovators of security and surveillance equipment, and has compiled a world-class portfolio of products that includes:

- IP cameras
- CCTV Surveillance
- Access Control and Biometric Systems
- Intrusion Alarms
- Remote Access
- Mobile Monitoring

Cygnus Telecom works with clients to determine security requirements and business needs before recommending surveillance solutions that offer maximum value at competitive cost. Cygnus Telecom's team of professionals has years of experience in analyzing and meeting security needs, and is known for its ability to deliver turnkey solutions that remain vigilant so the client doesn't need to.

Cygnus is well known in the market for the quality of support and customer service it offers its business partners. From initial requirement analysis and design, to twenty-four hour support and maintenance contracts, Cygnus Telecom ensures security and peace of mind so businesses can perform at their optimum without distraction.





☎ Tel: +971 (4) 435 6800

✉ info@cygnustelecom.com

@ www.cygnustelecom.com